



112 East Main St. – Breda, IA 51436 - P: 712.673.2311 – F: 712.673.2800 - westianet.com

Breda Telephone Corp. Prairie Telephone Co., Inc. Westside Independent Telephone Company Tele-Services, Ltd. BTC, Inc.

Dear Auburn Residents,

We are excited to announce Western Iowa Networks and the City of Auburn are working together on an effort to bring fiber optics to Auburn. With fiber optics we are able to deliver Internet speeds of up to 1Gbps, high definition digital TV and crystal-clear phone service. Simply put, the city of Auburn would have better connectivity and Internet speeds than most major cities! This would allow a much better experience not only for families streaming video or gaming, but also for businesses and those who work from home.

A fiber optic network can be a very significant benefit for communities. We think of a community such as Breda, IA. A small town with a number of large companies who utilize the Internet as a major part of their daily operations. We think of the person who relies on the Internet as they work from home. A fiber connection can vastly increase productivity and help make this person become a more valuable asset to the company they work for. And finally, we think of a family no longer being frustrated while trying to complete a class project, video chat with a family member in another part of the country, or simply trying to watch a movie on Netflix, or learn the latest dance on Fortnite.

While the cost to construct fiber optic networks is very high, we understand not everyone can afford a large investment to be able to have these services. We have put together a business plan which will make it possible for residents in small towns or rural developments to bring fiber optics to their homes or businesses with little up-front cost. We have successfully worked with other communities, such as Mount Carmel & Maple River, utilizing this plan which may require a small up-front deposit, along with a longer contract term from the customer, which will help us recoup the large investment we would make in your community.

Please take a few moments to fill out the attached survey so we can have a record of your interest in fiber optics through Western Iowa Networks. You can also fill out our fiber interest form online at www.westianet.com. Once we obtain the level of interest needed to move to the next step of the project, you will be notified and asked to sign up for services and submit your deposit. Once we reach this stage, we will update you on the progress of your community on our website as well.

We thank you for your time and consideration and ask you to help spread the word to your neighbors! We look forward to the opportunity to become YOUR service provider.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeff Roiland', written in a cursive style.

Jeff Roiland
CEO

W THE WORKS

FULL EXPERIENCE, ONE PRICE!

\$175⁹⁹
 Save over \$430!
 Per year
 Includes **FREE** Installation!

AUBURN

INTERNET

100Mbps Fiber Internet

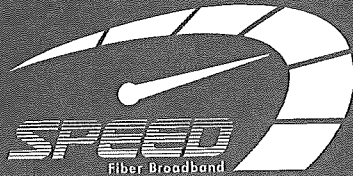
Download AND Upload at 100Mbps

Gigacenter Wi-Fi

Exceptional Wi-Fi Coverage
 Parental Controls
 Designed to Handle Multiple Devices

Net Valet App

Control your Gigacenter with your smart phone from anywhere you have a connection, including Parental Controls, setting up a Guest Network and more.



TV

Digital Expanded TV

220+ channels including HD, local channels & music channels.

Upgrade to Supreme for just \$10!

Whole Home Cloud DVR

Search, record and play programs on multiple TVs.

Restart TV

Watch or record any program in your guide that has already begun from the beginning.

ManageMyTV App

Turns your smart phone into a remote and allows you to view your channel guide, schedule records and more from anywhere you have a connection!

WatchTVEverywhere

Watch many of the networks in your channel package on your device from anywhere you have a connection.

PHONE

Digital Telephone

With unlimited calling features

Unlimited Long Distance

Call anywhere in the U.S. and talk as long as you like!

Caller ID on your TV

See who's calling without even getting off of the couch.

Multi-year service agreement required which includes \$35.99/month bundle credit. One set top box included in bundle, additional available for \$4.99 each. Taxes & ONT lease fee apply. Unlimited calling features does not include voicemail. See store for complete details or call 888-508-2WIN.

Individual Services

100Mbps
 Fiber Internet
 +
GIGACENTER WIFI
\$69⁹⁹
 per month

Expanded
 Digital TV
\$103⁹⁹
 per month

Residential
 Telephone
\$22⁰⁰
 per month

500 Mbps \$99.99
 1 Gbps \$149.99

Supreme TV \$111.99

Unlimited LD \$29.95

Fill out the interest form online at www.westianet.com!

Multi-year contract required. Pricing available for qualifying customers in Auburn. Taxes & ONT lease fee apply. See store for complete details.

www.westianet.com 603 N. Adams Phone: 712.775.2946 Monday - Friday: 8:00am - 6:00pm Saturday: 8:00am - 1:00pm
 Carroll, IA 51401 Toll Free: 888.508.2946

Auburn Fiber Questionnaire

INFO

Name: _____

Address: _____

Phone: _____ Email: _____

How long have you been at your current address? _____

INTERNET

Do you currently have internet with another provider?

Yes No

If yes, what internet speed are you currently paying for? _____

What are you paying for the above speed package? _____

Who is your current internet provider? _____

Are you under contract with your current provider?

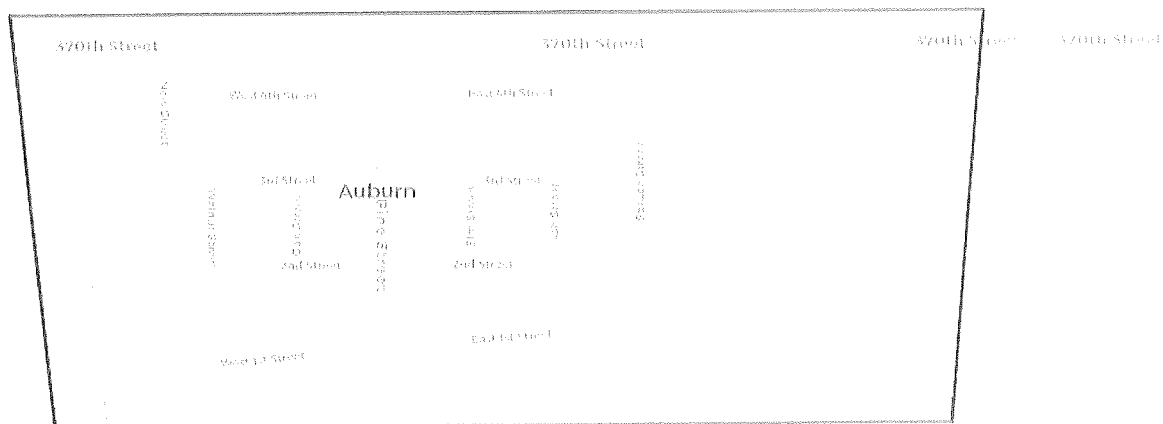
Yes No

If yes, do you know when your contract expires?

Yes No Date: _____



Auburn Proposed Fiber Boundary



You can fill this out online at fiber.westianet.com

DIGITAL TV

Do you currently have TV with another provider?

Yes No

If yes, what are you paying for your TV package? _____

Who is your current TV provider? _____

Are you under contract with your current provider?

Yes No

If yes, do you know when your contract expires?

Yes No Date: _____

If yes, how many TVs would you need connected? _____

PHONE

Do you currently have Phone service with another provider?

Yes No

If yes, what are you paying for your service? _____

Who is your current Phone provider? _____

Are you under contract with your current provider?

Yes No

If yes, do you know when your contract expires?

Yes No Date: _____

FIBER SERVICES

Based on the information & pricing provided, which of the following WIN services would you be willing to commit to?

- The Works Bundle
- Internet
- TV
- Phone
- 100Mbps
- Expanded
- 500Mbps
- Supreme
- 1Gbps